

ASSESSMENT DAY

SAGAR WRIGHT - PROFESSIONAL HEADHUNTERS - GRADUATE TRAINING ACADEMY

To Apply: email your CV and answers to the below questionnaire to peter.murphy@sagarwright.co.uk

SW

www.professionalheadhunter.co.uk

A day filled with:
Interactive Exercises
Group Debates
Mini Interviews
Group Presentations
Food & Drink
& a chance to secure a place in our
Graduate Training Academy 2017.

Thursday 30th March 2017
10am - 3:30pm
The Gateway, City Campus

SW SAGAR WRIGHT



GRADUATE TRAINING ACADEMY ASSESSMENT DAY

LEEDS BECKETT UNIVERSITY – THURSDAY 30 MARCH 2017

Sagar Wright, a finalist for Yorkshire Graduate Employer of the Year, is a premium brand of Professional Headhunters, established in 1999, providing high quality talent to predominately the Legal, Investment & Professional Services sectors.

We are holding an Assessment Day on Thursday 30 March 2017 at Leeds Beckett University.

We are looking to shortlist up to 25 (Final Year 2017 Graduates) to attend this event.

The Role: Graduate Trainee Professional Headhunter

Our business has ambitious growth plans over the next 3 years, and we will be hiring significantly to further drive the level of quality and performance we provide to our clients.

On a day-to-day basis, the role is challenging, fast-paced, and can be very exciting, offering individual control of: career progression; skill development; financial success; and job satisfaction. The role of a Professional Headhunter requires a much more testing set of skills, objectives and tasks than that of a Recruitment Consultant, therefore the rewards are much higher.

Our client base has expanded to include global consultancies, law firms, investment banks, fund managers and leading corporate and private client advisory companies, who engage us to proactively seek out the very best talent 'in the market' for their requirements, rather than reactively working with 'on the market' candidates, as is typical in the vast majority of the recruitment industry.

The Person: Graduate Trainee Professional Headhunter

We are looking to recruit ambitious, driven and dynamic individuals who possess the raw skills that can be developed into top performing Professional Headhunters.

You will be naturally hard-working with excellent communication skills, confidence, tenacity and a resilient attitude.

This is a tough job, which requires an individual with the right balance of qualities, so you will need to have a strong desire to continuously push yourself in order to attain your own financial & professional aspirations, and ultimately achieve a successful career.

The Career: Graduate Trainee Professional Headhunter

We invest heavily in the training and personal development of our graduates. You will benefit from a full 13 month training & development programme, managed by our Commercial Director and Client Director, historically the biggest and most successful billers within the Company, both of whom are proven developers of people's skills, knowledge and success – so your progression is in safe hands.

You will work alongside other ambitious professionals, in a highly supportive, fun and upbeat office environment, based in the heart of Leeds city centre. Ultimately you be trained to run your own business within the Sagar Wright structure, managing your own client portfolio, and regularly expanding your network of candidate and client contacts.

During your training period you should expect to earn a minimum of £23,391 plus we offer a significant incentive scheme giving the opportunity to win £250 of luxury vouchers every month. In year 2 you are targeted to earn a minimum of £33,525 (our top performers have earned over £50,000). In year 3 you should expect to earn over £40,000 (our highest achieving consultants have earned over £100,000).

The Details: Graduate Trainee Professional Headhunter

The Assessment Day will be run onsite at The Gateway, Leeds Beckett University.

The event will consist of a number of interactive assessed exercises (no prior preparation is required) from 10am – 3.30pm with an opportunity for Q&A after the assessment.

Lunch will be provided.

If you would like the opportunity to attend, please complete the attached questionnaire and forward it along with your CV by email to peter.murphy@sagarwright.co.uk by Friday 17 March 2017.

You will then be notified if your application to the assessment day is successful by 5pm on Friday 24 March 2017.

If you have any questions then please contact Peter Murphy at Sagar Wright on 0113 234 0500 or peter.murphy@sagarwright.co.uk

Location: Graduate Trainee Professional Headhunter

If you are offered a position on our Graduate Training Academy, the roles will be based in Leeds, West Yorkshire

SAGAR WRIGHT GRADUATE TRAINING ACADEMY ASSESSMENT DAY

APPLICATION QUESTIONS

1. Where would you live if we hired you, and how would you commute to our Leeds City Centre offices on a daily basis?

2. Why do you feel a career in business as a Professional Headhunter is right for you?

3. Rank the following descriptions 1 to 5, 1 being what you consider is most like you and 5 being what you consider is least like you:
 - a. Relationship Builder
 - b. Courageous
 - c. Accurate
 - d. Ethical
 - e. Hard Working

4. Please put the following statements in the order of importance to you personally (most important first):
 - a. Helping Others – I want a job where I can help others and gain satisfaction from the help I have given.
 - b. Environment – I want a job where I can work with ambitious, hardworking and fun people.
 - c. Money – I want to earn as much money as possible to purchase my own property, own a nice car, have lots of spending money, go on nice holidays and enjoy a high standard of living.
 - d. Status – I want a job which gives me status and gains me admiration and respect from my friends and family.

5. Please rank the following in the order that best describes what you want from your first graduate job.
 - a) I want a graduate job that is focussed on research, analysis and adding value to a corporate organisation
 - b) I want a graduate job where I can make a difference to the lives of others
 - c) I want a graduate job where I have to push myself to achieve success for me personally
 - d) I want a graduate job where I share in the mutual success of my team, manager and myself

6. List 5 skills and/or qualities that you think are essential in a successful Professional Headhunter

7. Rank the following descriptions 1 to 6, 1 being what you consider is most like you and 6 being what you consider is least like you:
- I am Persuasive
 - I am Resilient
 - I am Accurate
 - I am Skilful
 - I am Academic
 - I am Hard Working
8. Which of the following would you rather be in a consulting company? And Why?
- A successful Consultant earning £70,000 a year
 - A successful Manager earning £50,000 a year
9. Aside from your qualifications, what personal achievement are you most proud of?
10. If you were to be successful in our recruitment process, and gained a Graduate traineeship with us, the first 12 months would require an awful lot of hard work and commitment. The reward for you at the end of the Training Academy is an excellent income for the rest of your life. 5 of our top Consultants have achieved earnings of over £50,000 in their 2nd year. All Graduates say "I am very hard working" but in reality, many are not hard working at all. What can you say to convince us that you are like us – truly very hard working?
- Please complete the questionnaire and send via email with your CV to
peter.murphy@sagarwright.co.uk
- Be honest with your answers; do not give answers that you think we want to hear – they will probably be the wrong answers! Also bear in mind that you want a career that is right for you and therefore answering honestly is best for you.



SAGAR WRIGHT

Develop Faster, Progress Quicker, Earn More.

Visit our Graduate Recruitment Site at www.professionalheadhunter.co.uk